### SPONSORSHIP & EXHIBITOR OPPORTUNITIES







etc.venues St Paul's London



11th June 2024



(#) laingbuissonevents.com

### **CONTACT US TODAY**



44 (0)20 7841 0045



sales@laingbuisson.com



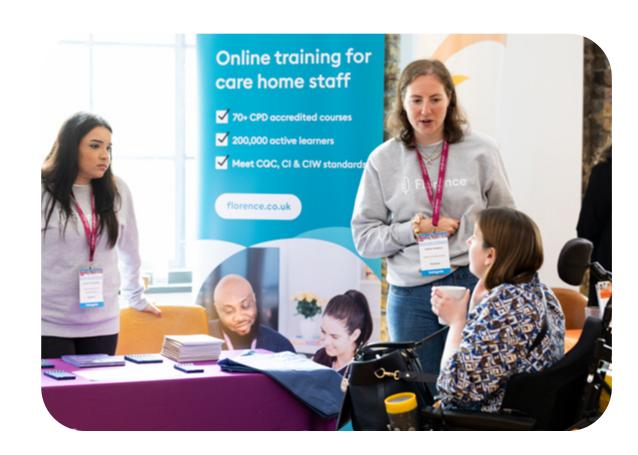
### Who we are

LaingBuisson has been serving clients for over 30 years with market, policy and strategy insights, data and analysis across healthcare and social care. We are the chosen provider of independent sector healthcare market data to the UK Government's Office for National Statistics and work globally with providers, commissioners, payors, manufacturers, investors, regulators and advisors. We help our clients to understand their markets, make informed decisions and deliver better outcomes through market intelligence, data solutions and consulting.

William Laing
Founder & Executive Chairman









### About the conference

This industry leading conference provides a platform to present arguments and engage in a dialogue with an audience of senior policy makers, providers, regulators and investors. It offers exclusive access to proprietary LaingBuisson market research, as well as networking opportunities and a forum to gain competitive and up-to-date information on the changing environment.

Bringing together an exceptional blend of key influencers in the sector and combining it with exclusive LaingBuisson insight and world class expertise, this is a must attend event for social care sector leaders. Allowing attendees to tailor their content, we provide specific streams in care homes for older people, specialist care and homecare.

#### Who attends?

Academics

Accountants

Associations

Charities

Investors

Lawyers

Lenders

Local government and policy makers

Management consultants

Property consultants

Recruiters

Social care providers

Technology providers

LaingBuisson<sup>®</sup> EVENTS

# Why sponsor?

### **Brand Exposure**

- Significant visibility for your organisation among a target audience.
- Position yourself as a thought leader and subject matter expert through speaking opportunities.
- Your brand is aligned with the UK's leading provider of data solutions and market intelligence on the independent health and social care sectors.
- Online presence to 50,000+ social media global users and 30,000+ email subscribers.

### Business Development

- A hub for networking with key decisionmakers within the industry.
- A platform to showcase your products, services and solutions to a highly relevant and engaged audience within the exhibition.
- Generate new leads and potential clients through a highly relevant audience.



### Previous Speakers Include





Ali Bahram Engagement Manager Mansfield Advisors



Anna Dixon Strategic Leader & Independent Consultant



Camille Leavold Managing Director Abbots Care



Charles Armitage Co-Founder & CEO Florence



Dominique Kent CEO **Bluecrest Wellness** 



Gill Weatherill Partner DAC Beachcroft





James Thorburn CEO City & County Healthcare

Amrit Dhaliwal

CEO

Walfinch



Dudley Sawyerr Director People Care Services



James Tugendhat CEO HC-One



Jane Ashcroft Chair Helping Hands



Dr Jane Townson CEO Homecare Association



Jonathan Freeman MBE Group Sustainability Director



Sonia Rai Founder & MD Nectar HR





Jay Dodhia Co-Founder & CEO Serene Care



Nicholas Kelly CEO Axela



Anna Severwright Co-Convener Social Care Future

LaingBuisson **EVENTS** 

### **Previous Attending Organisations**

Abbots Care Abicare services Accedo Group Accora Care Age UK

Agincare AIB Capital Markets plc

Almond Care Anchor

Anthony Collins Solicitors

Aon

**Aspirations Care August Equity** Autumna

Avante Care & Support

Axela Baird

Barchester Healthcare

Barclays

Bevan Brittan

Birdie

BDO

**Bluebird Care Franchises** 

BlueCrest Wellness

Borderless

British Home & Hospital For People

With Neuro-disability Broadlake

Brodies Bromley Healthcare

Browne Jacobson

Bupa

Burges Salmon Cadogan Care

Cambridgeshire & Peterborough

Joint Authority Candesic Capita

Care England

Care Friends

Care Hires

Care Inspections UK Care Tech Guide

Care UK CareMatch CareTech Caring Crew Caring Homes

Cedars Castle Hill

Centrum Care Homes

CarterSchwartz

Cera

Charles Russell Speechlys Chestnuts (Arnesby) Chiltern Care Services Christians on Ageing

Christie & Co Christies Care

CIL Management Consultants

CIPFA

City & County Healthcare Group Civitas Investment Management

Colliers

Community Integrated Care

Connell Consulting

CQC

Curzon Consulting DAC Beachcroft DC Advisory Deloitte

Department of Health and Social Care

(DHSC)

DIF Capital Partners Digital Innovation Centre

Doctify Downing Eisvogel Group Elizabeth Finn Homes

**EMIS** 

**Encompass Care** 

Exemplar Health Care Services

Exemplar Healthcare Financial Times Five on a Bike Florence

Friends of the Elderly Fulcrum Care

G A Carers Franchises Glassmoon Group

Glenholme Healthcare Group

Graham Care Group Grant Thornton UK

Grosvenor Health & Social Care

Guided Innovation Hallmark Carehomes

Hazlewoods HC-One

Healthcare Management Solutions

HealthMoni Helping Hands Henry Riley Herts at Home Hill Dickinson

Home from Home Care Homecare Association

iCare

iCON Infrastructure

InvictIQ

Ivolve Care & Support

JLL

Join Social Care Kedleston Group

Leonard Cheshire

Knights Professional Services

KPMG Kraydel SCA Care Kroll Advisory

L.E.K. Consulting

LaingBuisson Lavanya Plus

Lifeways Community Care

Lifted

Mansfield Advisors Mills & Reeve

Mobilise Care Moorview Care

NatWest Nectar HR

Newcross Healthcare Solutions

NHS England

Northern Healthcare Nourish Care

Nurseplus Oakland Care Octopus Real Estate

Office for National Statistics

Oomph! Wellness Orchard Care Group

Pacific Investments

Pairly Patron Capital Advisers Peninsula Care Homes People Care Services

Peterborough and Cambridgeshire Vivre Care

County Council Prior's Court School Puma Property Finance Radiant Healthcare Group

Richardson Care Right at Home UK

Rinnova RNHA Royal London

Rubber Duck Ventures Sanctuary Care

Sculptor Capital Management Europe

Self Direction Consultant Serene Care

Smooth Digital

Social Care Future Social Care in Action Socitm Advisory

Sodexo Home Care UK&I Somerset Care

St Matthews Healthcare

Stephens Scown Target Fund Managers

Target Healthcare REIT

The Access Group The Barnet Group

The Care Workers' Charity

The Care Home Environment

The Disabilities Trust The KeySafe Company

The Orders of St John Care Trust

The PHA Group

Trinity Homecare Holdings

University of York

Vice Chair Tech UK Interoperability working group

Virgin Money Virtue Health Group

Walfinch Zinc Ventures



## Sponsorships

### Lead Sponsor £11,495+ VAT

- Opportunity to discuss the agenda/topics with the Conference Producer<sup>1</sup> in the initial planning stage.
- Speak on or chair a panel discussion. Topic to be agreed by the Conference Producer.
- Specialism exclusivity of event partnerships.
- **Exhibition** space<sup>2</sup>
- 2 Delegate contact details
- Six conference registrations
- Full page advert on the inside cover of the official digital delegate guide.
- Opportunity to play a 20-second promotional video in main plenary before and after a networking break.
- Prominent logo positioning on all promotional material and onsite signage including the main plenary stage and lectern.
- Prominent logo on the LaingBuisson events website and digital delegate guide with weblinks.
- Full page advert in one LaingBuisson Market Report and one edition of CareMarkets UK.

### Stream Sponsor £5,250 + VAT

- Position yourself as a thought leader within a specified stream: Care Homes, Homecare or Specialist Care.
- Speak in a panel discussion. Topic to be agreed by the Conference Producer.
- **S** Exhibition space<sup>2</sup>
- 2 Delegate contact details<sup>3</sup>
- Y Four conference registrations
- Full page advert in the official digital delegate guide.
- 2 Logo positioning on all promotional material and onsite signage.
- Logo on the LaingBuisson events website and digital delegate guide with weblinks.
- Full page advert in one LaingBuisson Market Report and one edition of CareMarkets UK.

Please note, this partnership does not entitle sector exclusivity.

1 Subject to content approval by LaingBuisson. The session must be educational and not an exercise in selling from the podium. 2 The exhibition space includes a clothed trestle table, 2 x chairs and power source. Responsibility of additional furniture, branding and courier deliveries lies with the exhibitor themselves. 3 Sponsor companies to determine their own basis for processing. All delegates are offered an opt out. 4. Subject to confirmation prior to deadlines.

### Exhibitor

### £2,495 + VAT

- **Solution** Exhibition space<sup>2</sup>
- 2 Delegate list
- 2 Two conference registrations
- 2 Half page advert in the official digital delegate guide.
- 2 Logo on all promotional material and exhibition signage.
- Logo on the LaingBuisson events website and digital delegate guide with weblinks.



I thought you did it all brilliantly - we were very happy, the line up was excellent and I hope the post conference feedback will be as consistently positive as well. Thank you for all your hard work - it is never easy to put one of these things on.

Henry Elphick, Chair, Mansfield Advisors

Honestly, it was both a pleasure and, very

I had a great opportunity to meet new people and strengthen some existing connections.

A really good day, well coordinated by you and the LB team.

Tony Stein, Chief Executive, HCS Solutions



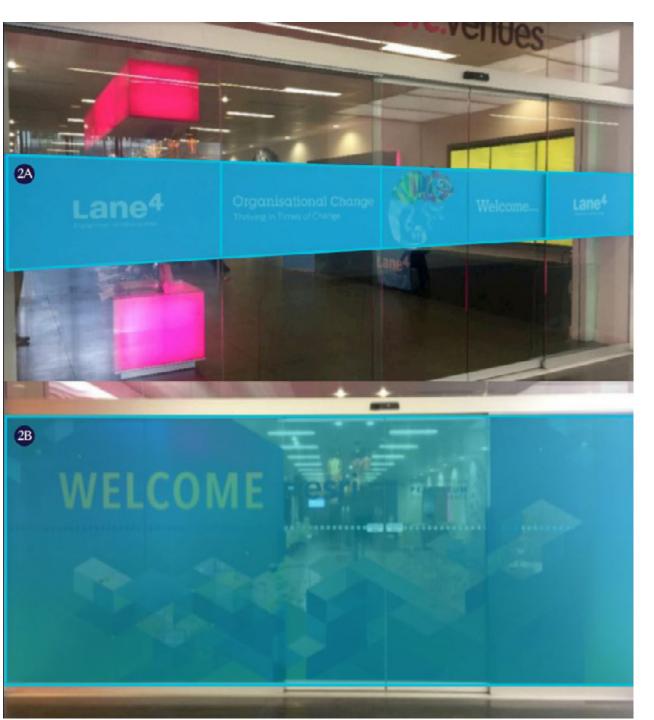
### Drinks Partner £3,495 + VAT

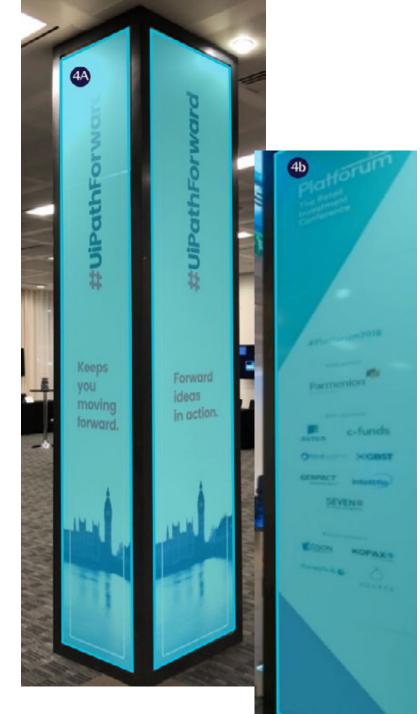
- Welcome networking speech.
- 2 Delegate list.
- 2 Two conference registrations.
- 2 Half page advert in the official digital delegate guide.
- Logo on all promotional material and poseur tables within the drinks reception.
- Organisation name will be mentioned on the agenda as host of the drinks reception.
- 2 Logo on the LaingBuisson events website and digital delegate guide with weblinks.

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## Additional Branding



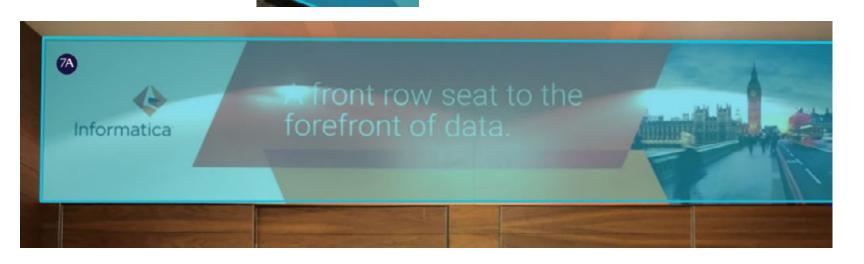




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Option	Material	Price*
2A- North Wing Glass Doors Strip Cover	Solid Vinyl	£995
2B- North Wing Glass Doors Full Cover	Solid Vinyl	£1995
3A & 3B- Reception Registration Booth	Theatre Canvas	£1400
4A- Galleria Pillars Four Side Pillar	Solid Vinyl	£1600
4B- Galleria Pillars Three Side Pillar	Solid Vinyl	£1350
7A- Main Plenary Doors	3mm Foamex	£995

\*plus VAT





### GET IN TOUCH







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