#### PARTNERSHIP & EXHIBITOR OPPORTUNITIES





QEII Centre, London



15<sup>th</sup> May 2024



laingbuissonevents.com

#### **CONTACT US TODAY**



44 (0)20 7841 0045



sales@laingbuisson.com



Who we are

LaingBuisson has been serving clients for over 30 years with market, policy and strategy insights, data and analysis across healthcare and social care. We are the chosen provider of independent sector healthcare market data to the UK Government's Office for National Statistics and work globally with providers, commissioners, payors, manufacturers, investors, regulators and advisors. We help our clients to understand their markets, make informed decisions and deliver better outcomes through market intelligence, data solutions and consulting.

William Laing
Founder & Executive Chairman









#### **About the conference**

Celebrating its 10 year anniversary last year, the Summit is a key annual event for the private health sector attracting senior executives and decision makers seeking a competitive edge. Combined with LaingBuisson's latest data insights, the Summit provides invaluable expertise from thought leaders in healthcare operations and marketing.

#### Who attends?

Private hospitals, clinics and healthcare practices
Private healthcare operators
Private medical insurers and brokers
Consultants and specialists
Corporate purchasers of healthcare benefits
Clinical commissioning groups
NHS Private Patient Units
Patient and consultant organisations
Charities, social enterprises and third sector organisations
Purchasers and commissioners of private
healthcare services
Healthcare policymakers and government



## Why partner?

#### **Brand Exposure**

- Significant visibility for your organisation among a target audience.
- Position yourself as a thought leader and subject matter expert through speaking opportunities.
- Your brand is aligned with the UK's leading provider of data solutions and market intelligence on the independent health and social care sectors.
- 21 Online presence to 50,000+ social media global users and 30,000+ email subscribers.

#### Business Development

- A hub for networking with key decisionmakers within the industry.
- A platform to showcase your products, services and solutions to a highly relevant and engaged audience within the exhibition.
- Generate new leads and potential clients through a highly relevant audience.



# LaingBuisso Private Healthcare Summit 2024

#### Previous Speakers Include



Anita Charlesworth CBE Director of Research The Health Foundation



Dan Howarth CMO Medbelle



Co-Founder & CEO
Pharmacierge



Fiona Booth Head of External Affairs Healthcode



Dr James Frater
UK Health Delegate and
Healthtech Fellow



Josh Snowden-Bahr Regional Director of Global Contracting Cleveland Clinic



Lyn Cruickshank Director Wallace Health



Mark Smith Head of PMI Relationships The London Clinic



Sim Scavazza NED & Deputy Chair BOB ICB



Andrew Coombs
Vice President,
Commercial
HCA Healthcare UK



David Hare CEO IHPN



Angela Evans
Director of Communications
and Patient Services
Ramsay Health Care UK



Daniel Sullivan
B2B Marketing Director,
UK Insurance
Bupa



Gajan Srikanthan Medical Director Lumeon



Jamie Foster Partner Hill Dickinson



Tommaso Falcone Chief of Staff & Chief Academic Officer Cleveland Clinic London



Liz Heath Consultant & Self Pay Expert LaingBuisson



Steve Herbert
Head of Benefits Strategy
Howden Employee
Benefits & Wellbeing



Prokar Dasgupta
Clinical Lead for Robotics
The London Clinic



Alex Singleton Director of Strategy Circle Health Group

LaingBuisson<sup>®</sup> EVENTS

#### **Previous Attending Organisations**

Abacus Medicine
Acacium Group
AdAlta Recruitnment
Alembic Strategy
Allocate Software

Aon

Apollo Buckingham Health

Science Campus

Aviva
AXA-Health
Barbican Physio
Barts Health NHS Trust
Benenden Health

Bevan Brittan

Blink - The Employee App

Bloomberg Opinion

Bluebird IT Solutions

Boultbee Health

Brodies

Browne Jacobson

Bupa Candesic

Canon Medical Systems
Capsticks Solicitors

Cemplicity
Check4Cancer
Circle Health Group
Cleveland Clinic London

Clynxx

CMR Surgical
Compass Associates
Compass Group UK&I

Compass Recruitment Solutions

Credentially

Cromwell Hospital
Curzon Consulting

Definite Article Media
Doctify

Draycott Nursing and Care

Economist

Recruitnment Enterprise Ireland c Strategy Erbe Medical UK

Exemplar Health Care Services

Exigere

Fakeeh University Hospital

Financial Times

Florence Nightingale Hospitals

Fluid

Full Health Medical

GenesisCare

GH Recruitment Associates
Goddard & Hague Recruitment

Grant Thornton UK

Guy's & St Thomas' NHS Trust

Hazlewoods HCA Healthcare UK

Health Service Journal (HSJ)

Healthcare Purchasing Alliance Healthcode

Healthtech Fellow

Heydoc Hill Dickinson Horder Healthcare

Hospital of St John and St Elizabeth

Howden Employee Benefits & Wellbeing

Howgate Sable iheed

Imperial Private Healthcare
Independent Doctors Federation
Independent Healthcare Providers

Network

Independent Practitioner Infermedica OKR Consulting

IRhythm

Janssen-Cilag Limited
Jefferies International

Kent Hospital KIMS Hospital

King Edward VII's Hospital

KPMG

L.E.K. Consulting

Latchmore Healthcare Associates

Link Medical Solutions
LivingCare

LloydsPharmacy Clinical Homecare

London Clinic

London International Patient Services Network

Lumeon LycaHealth

Mansfield Advisors
Marsh Farmer

Mayo Clinic Healthcare MB Global Health

MDDUS

Medacs Healthcare

Medbelle Medico Digital MEDii Health MedPro

Milliman

Moneypenny

MPS Partnerships

My Clinical Outcomes

NatWest

NED ICHT and LNWUHT
New Victoria Hospital
Newcross Healthcare Solutions

NHS England & NHS Improvement Novocure

Nuffield Health
OKR Consulting

Palantir
Patchwork Health
Patients Association

Patients Know Best PatientSource

Pfizer

Pharmacierge

PHIN

Phoenix Equity Partners
Preferred Health Care

Presidio UK

PricewaterhouseCoopers (PWC)
Private Healthcare Information

Network OHERE

QS Enterprises
Ralph Trustees

Ramsay Health Care UK Randox Laboratories

REC

Recognition Health

RelateCare Reputation Retinue

Retinue Solutions

Rinnova

Rokshaw Laboratories
Royal Free London NHS Foundation

Trust
RSM UK
Saffron Steer

SAL
Salucro
Savills
Schoen Clinic
Sciensus
Siemens

Smith Square Partners
Source BioScience
Source LDPath

Sovereign Capital Partners

Spencer Private Hospitals

Spire Healthcare

Streets Heaver Healthcare

Computing Stryker

Taylor Wessing
Ten Harley Street
The Disabilities Trust

The Doctors Laboratory
The Financial Times

The Guardian

The Health Foundation

The London Clinic

The London General Practice
The McIndoe Centre

Trust

The RSA Group
Top Doctors
UK Vein Clinic
Verve Health
Visithealth
Wallace Health

Weight Partners Capital

WPA



## Partnerships

#### Lead Partner

£10,299 + VAT

- Opportunity to discuss the agenda/topics with the Conference Producer<sup>1</sup> in the initial planning stage.
- Speak on or chair a panel discussion. Topic to be agreed by the Conference Producer.
- Specialism exclusivity of event partnerships.
- **2** Exhibition space<sup>2</sup>
- **2** Delegate contact details<sup>3</sup>
- Six conference registrations
- Full page advert on the inside cover of the official digital delegate guide.
- Opportunity to play a 20-second promotional video in main plenary before and after a networking break.
- Prominent logo positioning on all promotional material and onsite signage including the main plenary stage and lectern.
- Prominent logo on the LaingBuisson events website and digital delegate guide with weblinks.
- Full page advert in one LaingBuisson Market Report and one edition of HealthcareMarkets *UK*.

#### Partner

£7,995 + VAT

- Speak in a panel discussion. Topic to be agreed by the Conference Producer.
- **2** Exhibition space<sup>2</sup>
- 2 Delegate contact details<sup>3</sup>
- Y Four conference registrations
- Full page advert in the official digital delegate guide.
- 2 Logo positioning on all promotional material and onsite signage.
- Logo on the LaingBuisson events website and digital delegate guide with weblinks.
- Full page advert in one LaingBuisson Market Report and one edition of HealthcareMarkets *UK*.
- 21 Please note, this partnership does not entitle sector exclusivity.

1 Subject to content approval by LaingBuisson. The session must be educational and not an exercise in selling from the podium. 2 The exhibition space includes a clothed trestle table, 2 x chairs and power source. Responsibility of additional furniture, branding and courier deliveries lies with the exhibitor themselves. 3 Sponsor companies to determine their own basis for processing. All delegates are offered an opt out. 4. Subject to confirmation prior to deadlines.

#### Get exposure Exhibition

#### Exhibitor

£2,995 + VAT

- **2** Exhibition space<sup>2</sup>
- **2** Delegate list
- 2 Two conference registrations
- 21 Half page advert in the official digital delegate guide.
- 2 Logo on all promotional material and exhibition signage.
- Logo on the LaingBuisson events website and digital delegate guide with weblinks.

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LaingBuisson's Private Healthcare Summit has become Reputation's core in-person conference for the healthcare sector each year. Both the feedback we receive from the team attending the conference, and the quality of the people attending the conference results in high-quality conversations in the days following the conference that are incredibly high. The conference is well-organised and provides a high-quality agenda, of which Reputation is proud to be involved.

Christopher Eden, Snr Marketing Programme Manager, Reputation









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### Additional Branding

If you are interested in adding additional branding to your sponsorship package, please contact your account manager to discuss in more detail.

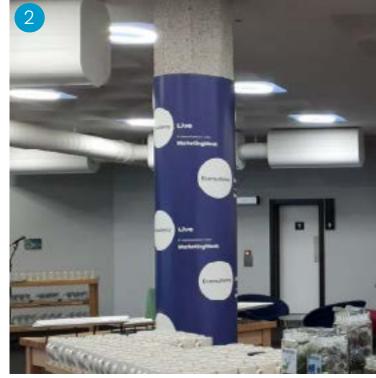
\*\* +44 (0)20 7841 0045

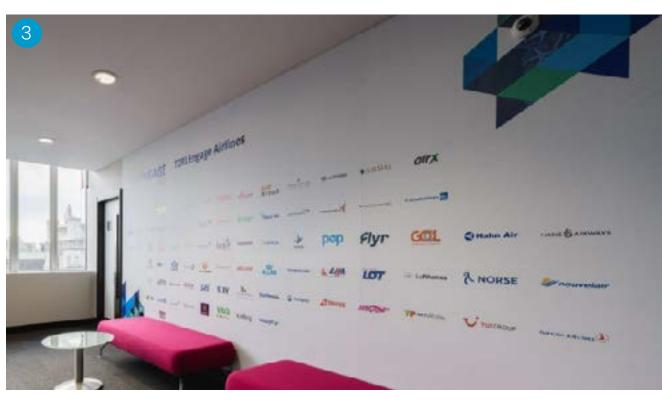
OPTION	MATERIAL	PRICE + VAT
OFTION	IVIATERIAL	PRICETVAI
<b>1 -</b> Wall under lowered ceiling	Adhesive vinyl	£1,800
2 - Pillar wrap (there are 4 pillars available)	Adhesive vinyl	£900 for each pillar
<b>3 -</b> Wall at the top of the stairs, outside the main plenary	Adhesive vinyl	£1,800
4 - Stickers on windows within the Cambridge room (sold as a set, 6 available)	Adhesive vinyl	£1,535 for all 6 stickers
5 - Stickers on the stairs up to the main plenary (sold as a set, 6 available)	Adhesive vinyl	£1,875 for all 6 stickers



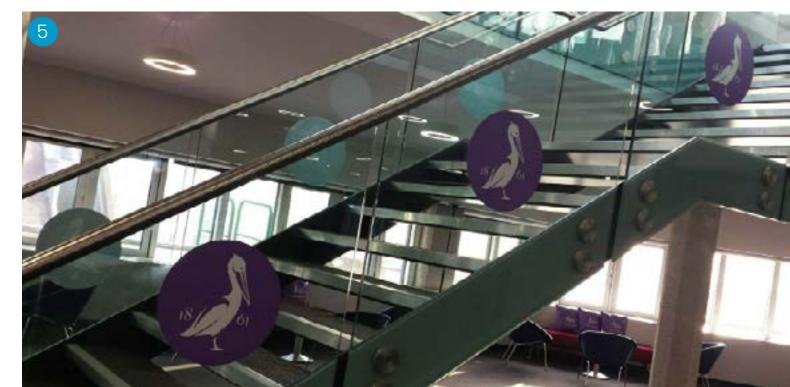
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#### GET IN TOUCH





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